



# Mark Sullivan

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Dive bar bartender with seven years of experience in laid-back, neighborhood bars. Known for fostering a welcoming atmosphere, serving classic cocktails, and building relationships with regular patrons.

## Professional Experience

May 2020  
-  
Present

### Bartender

*The Rusty Tap, Nashville, TN*

- Provide fast-paced service to a loyal customer base, serving classic and craft cocktails
- Manage bar operations, including stocking, cleaning, and ensuring a friendly atmosphere
- Organize live music nights and themed events to increase weekly foot traffic

August  
2016 -  
May 2020

### Bartender

*The Barrel Room, Nashville, TN*

- Built relationships with patrons, contributing to a 20% increase in returning customers
- Assisted in cost-saving inventory management, reducing liquor waste by 15%

## Education

Associate Degree in Business & Hospitality  
University of Tennessee, Nashville, TN | June 2016

## Key Skills

Fast-paced drink preparation



Customer relationship building



Classic cocktails and beer knowledge



Dive bar atmosphere creation



Live music and event coordination



## Certifications

- TABC Alcohol Certification | July 2016