

Sophia Ramirez

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Education

Associate Degree in Hospitality and Tourism

College of Southern Nevada, Las Vegas,
NV | June 2017

Key Skills

- High-volume bartending
- Speed and efficiency
- Customer engagement
- Upselling strategies
- Team collaboration

High-energy nightclub bartender with six years of experience working in fast-paced, high-volume venues. Adept at managing large crowds, handling high-pressure situations, and maximizing bar revenue through strategic upselling.

Professional Experience

Lead Bartender

Eclipse Nightclub, Las Vegas, NV | June 2021 - Present

- Serve over 500 patrons per night in a high-energy nightclub environment, ensuring quick and accurate drink preparation
- Implemented an upselling strategy that increased VIP bottle service sales by 30%
- Collaborate with security staff to maintain a safe and enjoyable atmosphere for guests

Bartender

Neon Lights Club, Las Vegas, NV | August 2017 - June 2021

- Maintained a fast-paced workflow, preparing cocktails efficiently while managing customer interactions
- Assisted with training new bartenders on high-volume service techniques, reducing order errors by 20%

Certifications

- Techniques of Alcohol Management (TAM) Certification | July 2017