

Sarah Green



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LinkedIn | Portfolio

Top-performing car sales associate with expertise in vehicle financing

Passionate car sales professional with **four years of experience** in **automobile sales, customer service, and finance solutions.**

Professional Experience

Car Sales Associate

Elite Auto Dealers, Miami, FL

| June 2022 - Present

- Increased dealership revenue by **25%** through strategic upselling and cross-selling
- Boosted **customer retention by 30%** through personalized follow-ups
- Assisted clients with financing options, securing **90% loan approvals**

Sales Consultant

AutoNation, Tampa, FL

| July 2020 - May 2022

- Provided expert guidance on **vehicle features and financing plans**
- Consistently ranked among the **top 10% sales associates** in the region

Education

Bachelor of Science in Marketing

Florida International University

May 2020

Key Skills

- Vehicle sales and financing options
- Customer relationship management
- Trade-in and warranty sales
- Upselling and negotiating deals