

# Thomas White

Los Angeles, CA  
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LinkedIn | Portfolio

**Real estate sales agent with expertise in property transactions and client acquisition**

Licensed real estate agent with **five years of experience** in **residential and commercial property sales, contract negotiation, and market analysis.**

## Key Skills

- Property sales and contract negotiations
- Market research and real estate trends
- Client relationship management
- Lead generation and networking

## Professional Experience

### Real Estate Sales Agent

*Luxury Properties Inc., Los Angeles, CA | July 2022 - Present*

- Closed over **\$5 million in property sales annually**, exceeding revenue goals by **15%**
- Provide expert market analysis, helping clients make informed purchasing decisions
- Maintained a **90% client retention rate** through **solid customer service**

### Junior Real Estate Agent

*Dream Homes Realty, Beverly Hills, CA | June 2019 - June 2022*

- Assisted in closing **\$3 million in annual property sales**
- Organized and hosted **open houses**, attracting over **500 potential buyers per year**

## Education

### Real Estate License

*California Department of Real Estate | April 2019*