



# Daniel Frost

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LinkedIn | Portfolio

## Construction sales representative with expertise in B2B sales and contract negotiation

Seasoned construction sales professional with **seven years of experience** in **building materials, contractor partnerships, and large-scale project sales**.

## PROFESSIONAL EXPERIENCE

### ● Construction Sales Representative

BuildRight Supplies, Dallas, TX | June 2020 - Present

- Closed **\$5 million in construction contracts annually**, surpassing sales goals by **20%**
- Develop **long-term partnerships** with contractors and project managers
- Manage a **\$10 million sales pipeline**, ensuring consistent revenue growth

### ● Sales Consultant – Building Materials

Superior Construction Co., Houston, TX | July 2017 - May 2020

- Negotiated bulk supply contracts, reducing costs for **large-scale construction projects**
- Increased sales of premium construction materials by **30%**

## KEY SKILLS

- Construction materials and equipment sales
- Contract negotiation and bid proposals
- B2B sales and client acquisition
- CRM software (Salesforce, Pipedrive)

## EDUCATION

### ● Bachelor of Science in Business & Construction Management

Texas A&M University | May 2017