



Michael Davis

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Medical sales representative with expertise in pharmaceutical and device sales
Results-driven medical sales professional with **five years of experience** in **building client relationships, territory expansion, and product education**.

Professional Experience	Medical Sales Representative
	MedTech Solutions, Boston, MA July 2020 - Present
	<ul style="list-style-type: none">Exceeded annual sales targets by 30% through strategic client engagementEducated health care professionals on product benefits and compliance standardsGrew client retention rates by 25% by developing strong partnerships
	Pharmaceutical Sales Associate
	PharmaGen, Providence, RI August 2018 - June 2020
	<ul style="list-style-type: none">Managed a multi-state sales territory, increasing revenue by 15%Built relationships with doctors, pharmacists, and health care providers

Education	University of Massachusetts
	Bachelor of Science in Biology May 2018

Key Skills
<ul style="list-style-type: none">Medical device and pharmaceutical salesRelationship building and key account managementTerritory development and expansionCompliance with health care regulations

Certifications	Certified National Pharmaceutical Representative (CNPR)
	April 2019