



Elizabeth Thoms

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LinkedIn | Portfolio

Luxury sales consultant with expertise in high-end retail and personalized client service

Experienced luxury retail professional with **nine years of experience** in **high-end fashion, jewelry, and luxury goods sales**.

Key Skills

- Luxury product expertise (watches, fashion, jewelry)
- High-net-worth client relationship management
- Personalized shopping experiences
- Sales strategy and merchandising

Professional Experience

April 2019 - Present

Luxury Sales Consultant

Prestige Boutique, Beverly Hills, CA

- Increased **luxury sales revenue by 40%** by cultivating long-term client relationships
- Provided **personalized shopping experiences**, leading to a **30% increase in repeat customers**
- Develop exclusive VIP events, attracting **high-profile clientele**

June 2015 - March 2019

Senior Sales Associate

High-End Fashion Co., Los Angeles, CA

- Managed a **portfolio of top-tier clients**, ensuring **brand loyalty and premium service**
- Exceeded monthly sales goals by **20%**, ranking among the **top three consultants**

Education

May 2015

Associate Degree in Fashion Merchandising

Los Angeles College of Fashion