

Michael Davis

Business Consultant

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LinkedIn | Portfolio



Business consultant optimizing strategies for revenue growth

Eight years of experience in strategic planning, financial modeling, and business process optimization across industries including technology, healthcare, and financial services. Partnered with startups, mid-market firms, and Fortune 500 companies to streamline operations, enhance forecasting accuracy, and implement cost-saving initiatives. Drove double-digit revenue growth, reducing operational costs by up to 25%, and enabling scalable business models through data-driven decision-making.

Professional Experience

June 2020 - Present

Business Consultant

ABC Consulting | New York, NY

- Led business transformation initiatives that improved operational efficiency by 30%
- Developed financial models that helped clients increase profit by 25%
- Advised leadership teams on strategic growth, boosting market share by 20%

July 2016 - May 2020

Strategy Analyst

XYZ Advisory | Boston, MA

- Conducted competitive analysis for clients, leading to improved positioning and revenue growth
- Designed process improvement frameworks that reduced inefficiencies by 35%
- Provided data-driven recommendations for investment and expansion strategies

Education

Master of Business Administration (MBA)

Harvard Business School at Cambridge, MA | 2016

Key Skills

Business process optimization



Stakeholder engagement



Competitive analysis



Financial modeling and forecasting



Change management

