



# Vincent Romano

Philadelphia, PA 12345  
(123) 456-7890

vincentromano@example.com  
LinkedIn | Portfolio

**An accomplished fine dining server with five years of experience delivering excellent service in upscale Italian restaurants. A proven track record of exceeding sales targets and identifying creative ways to enhance the guest experience.**

---

## Professional Experience

- |                           |  |  |
|---------------------------|--|--|
| November 2022 - Present   | <b>Server</b>  | <i>La Trattoria Bella, Philadelphia, PA</i>    |
|                           | <ul style="list-style-type: none"><li>• Surpassed monthly sales goals by 25% through expert upselling techniques and personalized menu recommendations based on guest preferences and dietary restrictions.</li><li>• Achieved monthly guest satisfaction scores of 91% to 94% by promptly addressing guest concerns and providing attentive, high-quality service.</li><li>• Collaborate with kitchen and front-of-house staff to ensure seamless service during peak hours and special events.</li></ul> |  |
| July 2018 - November 2022 | <b>Server</b>  | <i>Giovanni's Ristorante, Philadelphia, PA</i> |
|                           | <ul style="list-style-type: none"><li>• Increased wine sales by 18% by offering expert wine pairing suggestions to enhance guests' dining experiences.</li><li>• Exceeded monthly sales targets by 12% through in-depth knowledge of the menu, preparation techniques, and ingredient sourcing.</li><li>• Delivered great guest service by anticipating needs and resolving concerns with patience and professionalism.</li></ul>  |  |

---

## Key Skills

- Guest relations
- Upselling and sales techniques
- Communication
- Customer service
- Menu knowledge

---

## Education

June 2018     **Bachelor of Arts (B.A.) in Hospitality & Tourism**  
Temple University, Philadelphia, PA

---

## Certifications

June 2018     **ServSafe Certification**