

Carlos Ramirez

Restaurant Manager

Restaurant manager with expertise in team leadership and customer experience

Hospitality professional with 10+ years of experience managing restaurant operations, training staff, and enhancing customer service. Adept at increasing revenue and improving efficiency.

Professional Experience

Restaurant Manager

Oceanview Grill | San Diego, CA

March 2018 - Present

- Increased annual revenue by 18% by optimizing menu pricing and promotions
- Reduced food waste by 20% through better inventory control and portioning strategies
- Trained and supervised a team of 25+ staff members, improving service efficiency by 30%

Assistant Restaurant Manager

The Sunset Bistro | San Diego, CA

May 2013 - March 2018

- Developed new employee training programs, reducing turnover by 25%
- Assisted in budget management, cutting operational costs by 12%
- Implemented a new reservation system that boosted customer retention rates

Education

Bachelor of Arts in Hospitality Management

San Diego State University | 2013



City, ST
(123) 456-7890
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Key Skills

Team leadership

Budget and cost control

Customer service improvement

Inventory management

Revenue growth strategies