

# Sophia Ramirez

## Nightclub Bartender

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High-energy nightclub bartender with six years of experience working in fast-paced, high-volume venues. Adept at managing large crowds, handling high-pressure situations, and maximizing bar revenue through strategic upselling.

### PROFESSIONAL EXPERIENCE

June 2021 - Present

#### Lead Bartender

*Eclipse Nightclub, Las Vegas, NV*

- Serve over 500 patrons per night in a high-energy nightclub environment, ensuring quick and accurate drink preparation
- Implemented an upselling strategy that increased VIP bottle service sales by 30%
- Collaborate with security staff to maintain a safe and enjoyable atmosphere for guests

August 2017 - June 2021

#### Bartender

*Neon Lights Club, Las Vegas, NV*

- Maintained a fast-paced workflow, preparing cocktails efficiently while managing customer interactions
- Assisted with training new bartenders on high-volume service techniques, reducing order errors by 20%

### CERTIFICATIONS

July 2017

#### Techniques of Alcohol Management (TAM) Certification

### EDUCATION

#### Associate Degree in Hospitality and Tourism

College of Southern Nevada, Las Vegas, NV | June 2017

### KEY SKILLS

- High-volume bartending
- Speed and efficiency
- Customer engagement
- Upselling strategies
- Team collaboration