



# Ryan Thompson

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LinkedIn

## Driven sales professional with customer service and relationship-building skills

Results-oriented sales associate with experience in retail and B2C sales. Strong ability to build relationships, promote products, and close deals.

## Professional Experience

### **Sales Associate** *BestBuy Electronics, City, ST | June 2023 - Present*

- Assisted customers in selecting the right products, increasing sales by 15%
- Provided detailed product demonstrations, improving customer satisfaction

### **Retail Sales Intern** *Fashion Retailers, City, ST | January 2023 - May 2023*

- Managed the checkout process and assisted with customer inquiries
- Organized promotional events, leading to a 10% increase in sales

## Key Skills

- Sales techniques and strategies
- Customer relationship management
- Product promotion
- Negotiation and persuasion
- Upselling and cross-selling

## Education

### **Bachelor of Business Administration (BBA) (May 2024)** City University, City, ST

## Certifications

- Teaching License (Expected June 2024)