



OLIVIA HARRIS

Sales Manager

City, ST
email@example.com
(123) 456-7890

Sales manager with expertise in revenue growth and team leadership

Results-focused sales leader with 10+ years of experience increasing revenue, developing sales strategies, and managing high-performing teams. Skilled in lead generation, sales forecasting, and market expansion.

Education

Bachelor of Business
Administration (BBA)
University of Washington | 2013

Key Skills

- Revenue growth strategies
- Sales forecasting
- CRM software proficiency
- Team training and development
- Market analysis

Professional Experience

Sales Manager

ABC Tech Solutions | Seattle, WA | March 2018 - Present

- Increased revenue by 35% through targeted sales strategies and client acquisition
- Led a team of 15 sales representatives, improving close rates by 20%
- Expanded into new markets, resulting in a 25% growth in customer base

Senior Sales Representative

Innovative Marketing Co. | Seattle, WA | July 2013 - March 2018

- Developed sales pitches that improved lead conversion rates by 18%
- Exceeded quarterly sales targets consistently by 15%
- Trained junior sales staff, enhancing team performance