

Skyler Lewis

Automotive Sales Floor Team Lead

Team Leader with a strong record of mentorship and unit performance improvement

Energetic Floor Team Lead with 10 years of experience in automotive sales and 3 years in team management. Known for driving performance through coaching, running daily huddles, and setting closing goals. Strong understanding of CRM reporting and showroom traffic trends.

PERSONAL INFORMATION

 (555) 565-4545

 skyler.lewis@email.com

 Portland, OR 97201

KEY SKILLS

- Sales team coaching
- Performance tracking
- CRM reporting
- Inventory rotation
- Sales contests

EDUCATION

Bachelor of Arts in Organizational Leadership
Portland State University,
Portland, OR | 2013

PROFESSIONAL EXPERIENCE

Sales Floor Team Lead | Cascade Motors | Portland, OR
February 2020 – Present

- Led a 6-person team that increased monthly sales by 22% year-over-year
- Held weekly 1-on-1s and performance reviews, resulting in two internal promotions
- Launched incentive contests that improved upsell rates by 30%

Senior Sales Associate | Northwest Auto Group | Portland, OR
August 2013 – January 2020

- Mentored junior staff and created floor coverage schedules
- Averaged 28 units/month with strong accessory sales per unit