



# Avery Harris

Regional Sales Executive

**Experienced Regional Sales Executive with 8 years in territory expansion and revenue growth**

Specializes in B2B consultative sales with a focus on new market development and account penetration. Skilled in prospecting, building client relationships, and collaborating with internal teams to exceed quotas across the southeastern U.S.

## Location

Atlanta, GA

## Phone

(000) 000-0000

## Email

email@email.com  
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## Key Skills

- Territory development
- Revenue growth
- Lead generation
- CRM tools
- Client onboarding

## Education

Georgia Southern University |  
2015

Bachelor of Science in Business  
Management

## Professional Experience

Regional Sales Executive, Titan Safety Products, Atlanta, GA  
April 2019 - Present

- Expanded territory coverage into three new states, increasing sales revenue by 55%
- Developed outreach campaigns that boosted qualified leads by 40%
- Managed relationships with over 100 active B2B clients

Sales Representative, Turner Industrial Supply, Macon, GA  
May 2015 - March 2019

- Hit or exceeded quarterly quotas by 110% or more
- Organized regional roadshows that generated \$250,000 in new business
- Trained junior reps on outbound strategy and CRM tracking